



Mercedes-Benz

November 19, 2019

Dear MB ExTra Supplier:

We appreciate and value all of your hard work in supporting MB ExTra during the ramp-up and in series operation with shipments to our Customer Plants. As part of a regular review to further strengthen and standardize our Supply Chain processes, MB ExTra identified an area for improvement around ASNs and packaging & labelling specifications. Therefore MB ExTra will implement a Logistics Supplier Chargeback program to support in eliminating irregularities and reoccurring nonconformities according to the Mercedes-Benz Master Terms.

These abnormalities create inefficiencies in our internal processes that put our Customers production at risk. Any deviation to our standards will result in a supplier chargeback.

In order to eliminate this risk we are requiring that all of our suppliers validate that shipments adhere to all MB ExTra specifications and guidelines within the Master Terms (Logistics Directives). Please reinforce within your organization the following guidelines:

- ASN to be sent to MB ExTra at the time the shipment is sent with the correct part numbers and quantities included; shipment to be against valid schedule agreement/item/unload point.
- Shipments must adhere to MB ExTra packaging & labeling specifications in the Supplier Communication Guide on the Daimler Portal, see below link
<https://supplier-portal.daimler.com/docs/DOC-1594>

Please review your shipping processes and ensure that the above-mentioned standards are met. Along with the chargebacks for a shipment error, MB ExTra will also issue a chargeback for any missing parts on vehicles or downtime caused by an ASN, label or packaging error. Please refer to the debits and chargebacks attached to this email for costs associated with each nonconformity.

We appreciate your support in further improving these processes.

Thank you,



Joachim Hofmann
CEO, MB ExTra LLC



Gabriel Sanchez
CFO, MB ExTra LLC